

Includes Changes through Modification P00000

DoD ESI Agreement - Elastic  
 Norseman Defense Technologies  
 SEWP Contract Number : NNG15SC83B  
**Price List Effective Date: 06/20/2024**

Product Family	Manufacturer P/N	Product Title/Description	Version	Unit of Issue	Product Type	ESA Price
Services	SVF-ADV-5	Services: Advisory - Less than six months - Per Month A named Strategic Architect allocated to customers on a full-time basis to provide guidance to accelerate, future proof, and sustain customer's digital transformation journey with Elastic. The Strategic Architect will help define and drive Elastic strategy within the context of customer's business and desired outcomes.	US Soil/Support	Per Month	Services	\$53,410.00
Services	SVF-ADV-6P	Services: Advisory - Six or more months - Per Month A named Strategic Architect allocated to customers on a full-time basis to provide guidance to accelerate, future proof, and sustain customer's digital transformation journey with Elastic. The Strategic Architect will help define and drive Elastic strategy within the context of customer's business and desired outcomes.	US Soil/Support	Per Month	Services	\$48,555.08
Services	SVF-CR-CONS	Elastic Services Credits are prepaid units that can be redeemed for Consulting Services. By purchasing Elastic Services units up front, customers may choose the specific services customer needs, as the customer needs them. Elastic Services units can be redeemed for a variety of resources based on customer needs, roles, and location. Minimum: 50,000 units required	US Soil/Support	Per Unit	Services	\$0.98
Services	TRF-OS-10	Private Training 10 (1-day): Private Training delivery of an Elastic course per 1 day for up to 10 students	US Soil/Support	Per Day	Services	\$9,310.00
Services	TRF-OS-25	Private Training 25 (1-day): Private Training delivery of an Elastic course per 1 day for up to 25 students	US Soil/Support	Per Day	Services	\$14,700.00
Services	TRF-SUB-STANDARD	Individual seat for one (1) named user to consume one (1) year of Standard Annual Training Subscription	US Soil/Support	Per User	Services	\$4,900.00
Travel	CF-Federal Training-T&E	Training: Travel Expense (not to exceed \$2,500 per day)	US Soil/Support	Per Day	Travel	\$2,500.00
Travel	CF-Federal Consulting-T&E	Consulting: Travel Expense (not to exceed \$2,500 per day)	US Soil/Support	Per Day	Travel	\$2,500.00
Subscription Licenses	SBF-ENT-ADV	Federal Enterprise Resource Unit - 64 GB - US-based support ONLY	US Soil/Support	Per Year	Subscription	\$12,544.00
Services	SBF-DSE	Designated Support Engineer provides a deeper relationship with Elastic Support through a named Support Engineer who is knowledgeable of the customer's use case and architecture. The DSE is assigned all cases raised during the DSE's business hours (9:00 am to 5:00 pm in a time zone supported by Elastic and mutually agreed upon in writing between the parties), engages with the customer's team in regular check-ins, case reviews, and provides guidance and planning. Support engineer will be a US person on US soil.	US Soil/Support	Per Year	Services	\$110,250.00
Subscription Licenses	SBF-SN	Billable Nodes for a Federal Subscription - 64GB	US Soil/Support	Per Year	Subscription	\$7,056.00
Services	SVF-1D	Consulting Services: Flex Consulting (1 Consulting Day - minimum quantity of 4) Under 50K	US Soil/Support	Per Day	Services	\$3,234.00
Services	TRF-SUB-BASIC	Individual seat for one (1) named user to consume one (1) year of Basic Annual Training Subscription	US Soil/Support	Per User	Subscription	\$3,871.00
Services	TRF-SUB-PROFESSIONAL	Individual seat for one (1) named user to consume one (1) year of Professional Annual Training Subscription	US Soil/Support	Per User	Subscription	\$6,027.00
Bundle	ELASTIC-CUSTOM-BUNDLE	ELASTIC custom bundle contains:*	US Soil/Support	Bundle	Subscription or Services	

\*TBD at Ordering Level. Discounts must be equal to or greater than the corresponding Discount Category